



BUSINESS GROWTH MANAGER

Sales Growth Manager - Automobile Sales

Company:	Cyepro Solutions Private Limited
Location:	Gachibowli, Hyderabad & Khammam
Email:	Hr-admin@cyepro.com
Experience:	Freshers to 3+ Years
Job Type:	Full-time Field Sales

ABOUT CYEPRO SOLUTIONS

Cyepro Solutions is a growing tech product company building intelligent platforms across CRM, ERP, marketplaces, and last-mile delivery. We focus on innovation, AI-driven solutions, and delivering measurable business value through cloud-native platforms that solve real-world enterprise challenges in the automotive industry.

ROLE OVERVIEW

We are looking for energetic and growth-driven professionals to join us as Business Growth Managers / Sales Growth Managers. This role focuses on helping automobile dealers grow their business using our CRM and software solutions. You will act as a bridge between technology and business growth, working directly with dealerships to drive digital transformation and revenue growth.

KEY RESPONSIBILITIES

- Work with automobile dealers to understand business challenges and growth opportunities
- Promote and implement Cyepro's CRM and digital solutions
- Identify new clients and onboard automobile dealerships
- Suggest digital and business solutions for lead management, customer engagement, and retention
- Conduct field visits, product demos, and client presentations
- Build long-term relationships with dealer principals and managers
- Work closely with internal product and tech teams to improve solutions
- Track sales performance and growth metrics
- Provide ongoing support and training to dealers on CRM usage
- Achieve monthly and quarterly sales targets

REQUIRED SKILLS & COMPETENCIES

- Freshers to 3+ years of experience in Sales, Marketing, or Business Development
- Passion for automobile industry and technology-driven sales
- Good communication and presentation skills
- Strong interpersonal and relationship-building abilities
- Self-motivated with results-oriented approach
- Willingness to travel extensively for field visits
- Basic understanding of CRM systems and digital solutions
- Ability to understand client needs and propose solutions

QUALIFICATIONS & ATTRIBUTES

- Bachelor's degree in Business, Marketing, Sales, or related field
- MBA in Sales/Marketing is a plus but not mandatory
- Experience in automobile sales, dealership operations, or automotive industry is preferred
- Strong analytical and problem-solving skills
- High energy and enthusiasm for sales and business growth
- Excellent negotiation and closing skills
- Ability to work independently and manage territory
- Valid driver's license and own vehicle preferred

WHAT WE OFFER

- Opportunity to work in a fast-growing tech company
- Hands-on exposure to automobile dealer ecosystem
- Career growth and performance-based incentives
- Learning opportunities in CRM, AI-driven tools, and digital sales
- Competitive salary package with attractive incentives
- Professional development and training programs
- Collaborative and innovative work culture
- Chance to make significant impact on dealer business growth

PREFERRED QUALIFICATIONS

- Prior experience in automotive dealership sales or operations
- Knowledge of automotive CRM or DMS platforms
- Experience with B2B sales and enterprise solutions
- Understanding of automotive sales processes and customer lifecycle
- Network of contacts in automobile dealership industry

HOW TO APPLY

If you're passionate about sales, technology, and the automobile industry, send your resume and a brief cover letter to:

Hr-admin@cyepro.com

Subject: Application for Business Growth Manager Position

Cyepro Solutions is an equal opportunity employer committed to creating an inclusive environment for all employees.

Cyepro Solutions Private Limited | Gachibowli, Hyderabad | www.cyepro.com